wired.MD™
Education. Retention. Prevention.

Partnership Programs 3.31.08

Programs

Reseller Program	Value Added Reseller Program	Solution Program
$2495/year	$7495/year	$4995/year

Tools

	Reseller	VAR	Solution
Demonstration Website	Not Available	1 Site	1 Site
Product Demonstration Account	1 Account	1 Account	1 Account
Marketing Materials	1 Set	1 Set	1 Set
Sales Agreements	1 Set	1 Set	1 Set
Product Brochures	50 Per Year	100 Per Year	100 Per Year
Sales Training	2 Per Year	4 Per Year	4 Per Year
Product Integration Support	Not Available	10 Hours *	20 Hours *

Footnotes

Prices – Prices are based on the program selected by the partnership company. Prices for reseller program include afore mentioned tools branded for wired.MD. Prices for value added reseller and solution programs include all afore mentioned tools branded for partnership company.

Tools – Demonstration Site – includes 1 demonstration site with 10 integrated titles including development and hosting.
Product Demonstration Account – includes 1 fully-functional product site at current product version levels with unique login.
Marketing Materials – includes 1 replicable set of product key facts, product key values and product overview.
Sales Agreements – includes 1 replicable set of product order confirmation(s) and license agreement(s).
Product Brochures – includes 50 (Reseller) to 100 (VAR & Solution) brochures per year, which describe products and titles.
Sales Training – includes 2 (Reseller) to 4 (VAR & Solution) two-hour phone training session per year with sales team(s).
Product Integration Support – includes 10 hours (VAR) to 20 hours (Solution) of phone-based product and integration support.
* Integration hours beyond those specified are charged for at $150 per hour. wired.MD will provide notice prior to billing for any hours.

Terms – Terms are based on a standard 3 year agreement. Payment terms are net 30 upon receipt of invoice. Partnership company is responsible for paying any applicable state tax associated with payment for reseller, value added reseller or solution program.